

## A Partner to Reduce Your Cost, Risk & Time to Market!

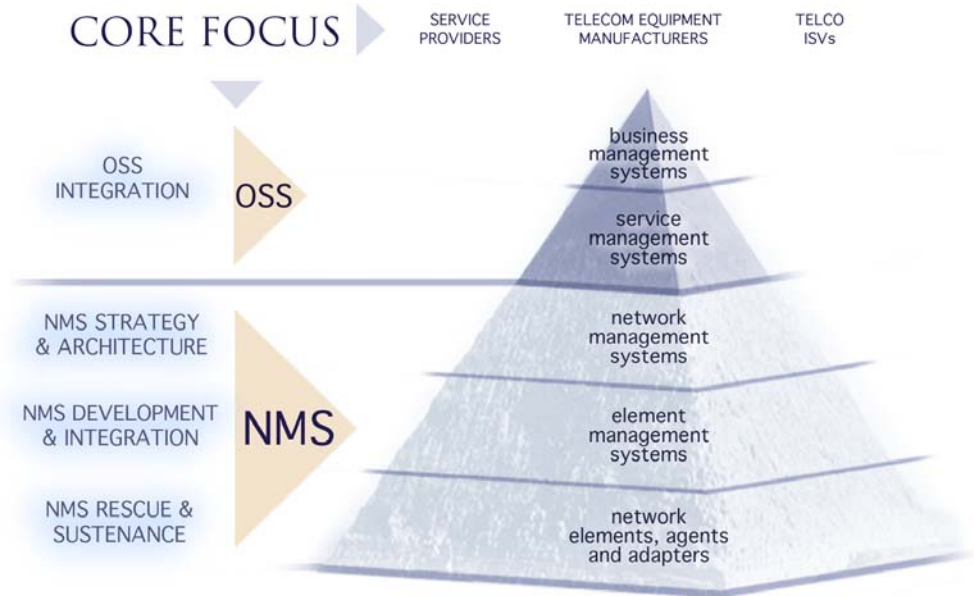
TechOne specializes in building, integrating and maintaining NMS network management systems, Operation Support solutions (OSS) and software such as agents, adapters, CLI, protocols etc., embedded or outside the box.

What differentiates TechOne is its ability to consistently deliver results within the agreed budget and time! TechOne can also help you stretch your engineering budget by executing work offshore, with potential savings of 30-60%.

Our established and emerging customers rely upon TechOne's unique combination of domain & technical knowledge, mature processes, proven track record, and acceleration templates to reduce their execution risk and cost.

Since our inception in 1994, we have earned a 100% client satisfaction rating for our ability to architect, design, integrate and maintain mission-critical, yet cost-effective systems.

### Our Services



### Some of Our Clients

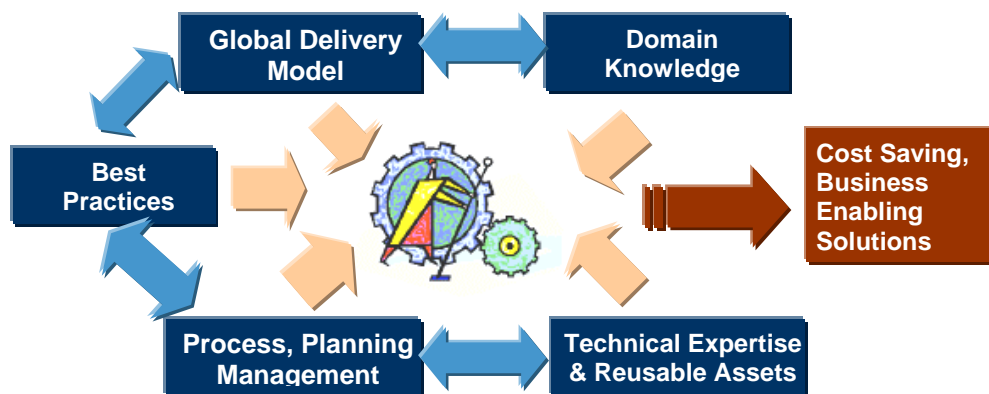


TechOne, Inc.  
 Tel: 510.729.6750  
 Fax: 510.729.6759  
 sales@techone-telecom.com  
[www.techone-telecom.com](http://www.techone-telecom.com)

**Your Local Partner – for Projects, Resources & Offshore!**

## Our Engagement Philosophy and Model

**TechOne** provides software development and maintenance services for the full life cycle, from strategy to deployment. We understand that building and maintaining systems involving diverse technologies, within limited time and \$ budget, with an over burdened or inexperienced in-house team, is a major challenge!



### Engagement Cost and Risk Reduction Strategies

#### Our Business Models

- ❑ **Types of engagements**
  - TechOne Owns Responsibility (*Project and Consulting*)
  - Client Owns Responsibility (*Resources*)
- ❑ **Project Pricing**
  - Fixed, Milestone based, OR
  - Time & Material based
- ❑ **Project / Work Location**
  - At client's premises, OR
  - At TechOne's Offices - in US
  - At TechOne's Offices - in India

Our confidence is based on our unique and proven combination of Process & Methodology, Domain & Technical knowledge, Project Planning and Management experience, Re-usable Templates & Patterns, and Our Team's collective experience.

#### Supplement your Team

For projects already underway, and to meet your other tactical needs, we can provide highly trained and capable consultants to help you build, maintain and QA your solution.

#### Partner for Success

We undertake responsibility-based assignments where we guarantee delivery of solutions within the agreed timeframe and cost. We manage all the involved tasks and headaches, whether its a development, maintenance or QA engagement, and deliver results on a turnkey or phase-by-phase basis.

#### Our Solutions Philosophy

WWSIWWG: What We Say Is What We Give

Solutions should be driven by business requirements, and not by cool technology.

Solutions by Design - If it does not work on paper, it won't work on silicon.

Network Management •  
Operation Support •  
Integration •  
Billing •

Agents •

Adapters •

CLI and GUIs •

Embedded Work •

#### Our Partners\*



**TechOne, Inc.**  
Tel: 510.729.6750  
Fax: 510.729.6759  
sales@techone-telecom.com  
[www.techone-telecom.com](http://www.techone-telecom.com)

\* In order to ensure objectivity in our recommendations to clients, we have consciously abstained from any financial bindings with our technology partners.

**Outsource to TechOne and Cut your Cost by 30-60%.**